

# Proposal

### Prepared for:

#### **AGAMC**

Dr. Mohamed Mustafa (Managing Director) Belgiestraat 36, Oranjestad, Aruba.

One Jet Aviation. Many Advantages.

Proposal Ref:

JSMP-2017416R1

Issued:

13.11.2017

A/C Type:

**BBJ** 

A/C Registration:

B-5286

A/C S/N: 41658

**Pre-Purchase Inspection** 

Jet Aviation Group AOG Desk 24/7: +41-58-158-4848



www.ietaviation.com

**JETAVIATION** 

GENERAL DYNAMICS COMPANY





### **Commercial Proposal**





# Welcome to Jet Aviation.

Singapore, November 13, 2017

Dear Dr. Mohamed Mustafa,

We at Jet Aviation pride ourselves in offering you a one-stop solution to meet all of your business aviation MRO needs. We have built up comprehensive capabilities and a global network of facilities. We thank you for your interest in our services. Please find hereafter our offer with reference to your request.

We thank you for the opportunity to compete for your business and remain at your disposal should you wish to discuss anything further. We look forward to welcoming your aircraft at our facilities soon.

Sincerely,

Kani Saritas

Director of Sales, ME, India & Turkey

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Sales Operation Executive

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Proposal Ref: JSMP-2017416R1 A/C Reg: A/C SN: 41658 3



# **Pricing Summary**

Item	PACKAGE	Estimated Labor (SGD)	Estimated Material & Services (USD)
00100	Pre-purchase Inspection	98,780.00	As Required
00101	- Aircraft Condition Survey	-	-
00102	- Pre-Purchase Inspection - Aircraft Records Survey	100	-
00103	- Boroscope Inspection on Engines and APU		-
00200	Aircraft Maintenance Handling	650.00	
	Estimated Total	99,430.00	As Required

#### **Additional Services**

Optional Services	Estimated Labor (SGD)	Prices (SGD)	Acceptance (Please Tick)
Aircraft Exterior Wash	-	4,200.00	
Aluminium Brightwork	*	7,780.00	
Xzilon Polish	-	3,750.00	
Deox & Proseal	-	19,280.00	
General Interior Cleaning	-	2,060.00	
Deep Interior Cleaning	Time & Material	5,590.00	

#### Notes:

- a) Correction of discrepancies is not included in the quoted price.
- b) Please kindly refer to the attached General Limitation, Restrictions & Administrative Procedures Agreement for the PPI. Kindly sign on the General Limitation, Restrictions & Administrative Procedures Agreement upon confirmation and returna copy to Jet Aviation.
- c) The AMM codes listed are for reference only and would not be accomplished and signed off to perform the ARCS. If checks are done and documented, it will result the inspection intervals on the aircraft to be pushed out of alignment.
- d) If materials / sampling kits / necessary equipments are required to perform the workscope, it will be advised and billable to customer. Downtime could be affected depending on stocks availability and lead-time.



\*



- e) If Flight Test is required to meet the customer's requirements, JSIN can assist to provide an engineer onboard for the flight test on a time and material basis and billed in the final invoice.
- f) Item 00200 includes gate opening, aircraft towing, aircraft protective coverage, and aircraft preliminary inspection.
- g) Small material will be charged as per result.
- h) If any of the above optional service/services are being selected, additional downtime may be required.
- i) If overtime is requested by the customer or is necessary to expedite the delivery schedule and is approved by customer, a surcharge will be added to the quoted labour estimates. Surcharges will apply as follows:
  - 50% for overtime work Monday to Sunday (after 17:30hrs)
  - 100% for overtime work on local public holidays
- j) Component Freight: Refer to 2017 Maintenance Price List.
- k) Surcharges:
  - A 15% surcharge applies for all services provided by third parties, capped at USD 7,500.00 per item.
  - Parts supplied by customer are subjected to the surcharge as stated below:

List Price in USD	Surcharge
Less than or equal to 20'000.00	25%
Greater than 20'000.00 and less than or equal to 50'000.00	18%
Greater than 50'000.00 and less than or equal to 75'000.00	15%
Greater than 75'000.00	12%

- Work Cancellation Charges will apply once a purchase order or written confirmation is received for work requested, is subsequently not carried out due to cancellation or over flight. A minimum cancellation charge of SGD 700.00 will be applied to cover administration and logistics service cost for maintenance work, plus all pre-ordered parts and services cost incurred will be invoiced to the Customer.
- m) Sundry charge: All invoices will have a Sundry charge of 5% of the total man hour invoiced and will not exceed SGD 4,500 per maintenance work order. The Sundry charge includes but is not limited to consumable items such as gloves, tapes, wire, rags, grease etc.





# Time Scheduling

### **Preparation Time**

A total upfront time of **two working weeks** is required to prepare the arrival of your aircraft and the performance of the following scope of work.

### **Ground Time**

A total ground time of **11 working days** is proposed for this aircraft input.

### Slot & Jet Aviation work site

We are pleased to propose you a slot at our Singapore facility starting on Wednesday, 15 November 2017. The expected date for aircraft release would be December 29, 2017 and is subject to damage findings. Please note that slots are reserved on a first come first serve basis and secured with a signature of this quotation and a down payment as per the terms of this quotation.

### Offer Validity

This quotation is valid until November 13, 2017 and is based upon the economic conditions at the time it was issued.





### Acceptance

#### **Customer Acceptance:**

Please sign below and return via email to Nicholas. Wang@jetaviation.com.sg or via fax to +65 6481 1480

Please indicate correct address to be used for invoicing below:

Invoice following address:

Company:
Street:
P.O. Box:
City:
Country:

By signing this quotation, Customer accepts the work scope and pricing as stated in this quotation.

Customer confirms that he has read and accepts the General Terms of Maintenance and Repair, available on our website (http://www.jetaviation.com/content/general-terms-conditions-emea-asia). Customer agrees that the General Terms of Maintenance and Repair shall apply to this quotation and any additional work performed on the aircraft being subject to this quotation, with the reservation that if any provision of this quotation and the General Terms of Maintenance and Repair are in conflict, the provisions of the quotation shall prevail.

Customer agrees that this Quotation shall be exclusively governed by and construed in accordance with Swiss law, excluding the Swiss conflict of law rules and CISG. Any dispute which may arise under or in connection with this contractual relationship shall be heard and settled exclusively by courts of Zurich.

Customer hereby confirms that, as of the date of execution of the Agreement, and in preforming its obligations under this Agreement, except as otherwise disclosed in writing to Jet Aviation: none of registered owners, contractual owners, beneficial owners, and operators of the aircraft (or any of their representatives, agents, or persons/entities that own or control any of the foregoing), is (i) subject to sanctions imposed by the Swiss Government, (ii) is a person or entity designated by the European Union for purposes of asset freeze, sectoral sanctions, or restrictions on the receipt of any goods or technology, (iii) is a person or entity designated by the US Government as a Specially Designated National or Blocked Person (SDN), Foreign Sanctions Evader (FSE), or on the Sectoral Sanctions Identification List (SSIL) or included on any of the US Government's Entity List, Denied Persons List, Debarred List, and Unverified List (, (iv) is owned or controlled by an SDN, FSE, SSIL or a person/entity on the European Union's or the US Government's restricted party lists identified in (ii) and (iii) above, or (v) is organized, established, domiciled or resident in Cuba, Iran, North Korea, Sudan, Syria or in the Crimea Region

Title:

Managing Director

Name (printed):

Mohammad Mustafe

Signature:

Proposal Ref: JSMP-2017416R1

A/C Reg:

A/C SN: 41658



## Payment Terms

Payment terms require stage payments for all aircraft maintenance events in accordance with following schedule:

#### A) Pre-Purchase inspection:

- A1) At Customers Acceptance of Quotation and prior any work commencement: 100% of all quoted amounts, including optional inspections if selected by customer.
- A2) Plus 100% of the projected estimate additional cost for work due to inspection findings or change in scope of work prior to aircraft departure.

Stage payments will be due immediately net at receipt of stage payment invoice, whether received by E-mail or Facsimile or Courier Mail.

Services and materials will be charged in those currencies as quoted in this proposal. In case different invoicing currency is requested by the customer, the conversion into that invoicing currency will be done at the rate(s) applicable on the day of aircraft departure.

Final invoice will be established and send to the Customer after aircraft departure, balancing final charges against stage payments received. Such final invoice will become due for payment as per the credit terms of the relevant invoice.

Amounts due are to be transferred to our account:

Bank:

United Overseas Bank (UOB) Singapore

Account No.

123 - 305 - 670 - 2

Chip#:

CH 010762

SWIFT Code:

**UOVBSGSG** 

Beneficiary:

Jet Aviation (Asia Pacific) Pte Ltd

Please advise us as soon as possible on the details of the payment transfer. Following the receipt of the payment we can confirm the reservation of your maintenance slot.





# Warranty & Special Programs

### **OEM Warranty**

Concerning maintenance activities for which manufacturer warranty or special programs apply, labour and material will not be charged if the above mentioned aircraft meets the qualifications as defined by the manufacturer and the tasks are performed within the time frames as defined in the applicable documents. Jet Aviation Singapore (Asia Pacific) Pte Ltd reserves the right to invoice the customer for all charges rejected by the manufacturer's warranty administrator and for all items if Appointment of Agent has not been assigned.

Please note that if your engines are not covered by any Honeywell warranty or special program (e.g. MSP, CSP, etc.), all work on Honeywell engines will be subject to the royalty fee policy from Honeywell at invoicing. The same is valid for any Honeywell APU works.

Warranty Coverage and Expiration Dates			
Completions	N/A		
Manufactured Parts	N/A		
Vendor Parts	N/A		
Avionics	N/A		
APU	N/A		
Structures	N/A		
Special Programs	Program Name		
Airframe	N/A		
APU	N/A		
Engines	N/A		
Avionics	N/A		
Parts	N/A		
Others	N/A		

### **Jet Aviation Warranty**

Jet Aviation's Warranty details can be found in our general terms & conditions available at the following link: <a href="http://www.jetaviation.com/content/general-terms-conditions-emea-asia">http://www.jetaviation.com/content/general-terms-conditions-emea-asia</a>



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### **Technical Proposal**





# Contents

WELCOME TO JET AVIATION	
PRICING SUMMARY	4
Additional Services	4
TIME SCHEDULING	6
Preparation Time	6
Ground Time	6
Slot & Jet Aviation work site	6
ACCEPTANCE	7
PAYMENT TERMS	8
WARRANTY & SPECIAL PROGRAMS	9
OEM Warranty  Jet Aviation Warranty	
CONTENTS	
PRE-PURCHASE INSPECTION	12
PPI Aircraft ChecksDefects	16
PPI Documentation Review	17





# Pre-Purchase Inspection

### **PPI Aircraft Checks**

Description	Notes
Placards inspection exterior/ interior	
Zonal Dryer/Humidifier	
Entertainment System Operational Test	
Securaplane Inspection / Check	
·	
Passenger Oxygen Operational Leak Check	
Shower - Operational Test	
Physical Inspection of Dent and Buckle	
IDG Differential Pressure Indicator (DPI) Check	
APU Oil Level Inspection	
Check of the Brake Accumulator Precharge Pressure	5 TO 182
Crew Oxygen Cylinder Dispatch Pressure Check	
Main Landing Gear Shock Strut Fluid Check	
Nose Landing Gear Shock Strut Fluid Check	
Landing Gear Tire Pressure Check and Tire Servicing	
Airplane Dispatch with Single Pack Operation - Confidence Check	
Recirculation System - Operational Test	
Equipment Cooling Fans - Operational Test	
Pack Flow Control and Pack Cooling System Check	
Air Conditioning Accessory Unit - Operational Test	
Cabin Temperature Controller BITE Test	
Digital Flight Control System (DFCS) - Operational Test	
Autothrottle System - Operational Test	A887975555-P
HF Communication System - Operational Test	
VHF Communication System - Operational Test	
ELT System - Operational Test	
ACARS - Operational Test	
SELCAL System - Operational Test	
Passenger Address System - Operational Test	
	Placards inspection exterior/ interior Zonal Dryer/Humidifier Entertainment System Operational Test Securaplane Inspection / Check Operational Test on Galley Equipments (Ovens, Fridge, Chiller, Coffee maker) Operational of Cabin Seats, Divans, Tables Cabin Sliding Doors Inspection / Check Cabin Cabinets - Inspection / Check Life Rafts - Inspection / Check Life Rafts - Inspection / Check Cabin Cosmetic Assessment Cargo Fire Extinguishers cargo - Inspection / Check Cockpit Instrument and Panel Lights - Inspection / Check Passenger Oxygen Operational Leak Check Shower - Operational Test Physical Inspection of Dent and Buckle IDG Differential Pressure Indicator (DPI) Check APU Oil Level Inspection Check of the Brake Accumulator Precharge Pressure Crew Oxygen Cylinder Dispatch Pressure Check Main Landing Gear Shock Strut Fluid Check Landing Gear Tire Pressure Check and Tire Servicing Airplane Dispatch with Single Pack Operation - Confidence Check Recirculation System - Operational Test Equipment Cooling Fans - Operational Test Pack Flow Control and Pack Cooling System Check Air Conditioning Accessory Unit - Operational Test Digital Flight Control System (DFCS) - Operational Test Digital Flight Control System - Operational Test  Autothrottle System - Operational Test  VHF Communication System - Operational Test ELT System - Operational Test  ELCAL System - Operational Test  SELCAL System - Operational Test





Tasks	Description	Notes
23-41-00	Service Interphone System - Operational Test	
23-61-00	Static Discharger Inspection	830 C
23-71-00	Voice Recorder System - Operational Test	
24-21-00	Operational Test for the AC Generation and Control System	
24-31-00	Operational Test of the DC System	####OD
24-34-00	Operational Test of the Standby Power System	
24-41-00	AC External Power Operational Test	
25-11-00	Flight Compartment Seats - Inspection / Check	
25-11-11	Flight Compartment Seat Tracks - Inspection / Check	
25-25-12	Attendants' Seat and Harness Attachment Inspection	0.000
25-52-00	Cargo Compartment - Inspection / Check	-
25-64-00	Detachable Emergency Equipments - Inspection / Check	
25-66-01	Door-Mounted Escape System - Inspection / Check	
26-10-00	Fire and Overheat Detection System - Operational Test	
26-14-00	Lavatory Smoke Detection - Operational Test	
26-15-00	APU Fire Detection - Operational Test	
26-16-00	Cargo Bay Smoke Detection - Operational Test	
	Wheel Well, Wing and Lower Aft Body Overheat Detection System -	
26-18-00	Operational Test	
26-20-00	Fire Extinguishing Bottle Pressure Check - Inspection / Check	
26-24-01	Lavatory Waste Compartment Temperature Indicator Strip Inspection	
26-26-01	Halon Fire Extinguishers - Inspection / Check	
26-26-02	Water Fire Extinguishers - Inspection / Check	
mpd 27-033-00	aileron tab freeplay	
mpd 27-035-00	aileron freeplay check	50453
mpd 27-064-00	rudder surface freeplay	
mpd 27-098-01	elevator freeplay	
27-31-32	Elevator and Elevator Tab Freeplay - Inspection / Check	
27-31-00	Feel Differential Pressure Light - Test	
27-31-17	Elevator Pitot System Leak - Test	
27-41-00	Stabilizer Manual Trim and Trim Indicator Test	
27-41-97	Stabilizer Trim Limit Switches Test	
27-32-00	Stall Warning System - Operational Test	
27-32-00	Stall Management Yaw Damper (SMYD) BITE Test - Ground Test	
27-51-00	Trailing Edge Flap System Operational Test	
27-51-00	Trailing Edge Flap Load Relief System Functional Test	
27-51-00	Trailing Edge Flap Asymmetry Skew System BITE Test	0.0001
27-59-00	Flap Skew Detection System Functional Test	
27-61-00	Spoiler Control System Operational Test	
27-62-00	Speed Brake Control System Operational Test	
27-81-00	Leading Edge Flap and Slat Control System Operational Test	
27-83-00	Autoslat System Indicator Light - Functional Test	
28-10-00	Detection Test for Microbial Growth	





Tasks	Description	Notes
28-14-00	Vacuum Leak Test (On Airplane) - PATS Auxiliary Fuel System	
28-14-00	Fuel Transfer Test	
28-22-21	Crossfeed Valve - Functional Test	
28-22-00	Engine Fuel Spar Valve - Electrical Control and Indication Test	
28-22-00	Fuel Scavenge System - Operational Test	
28-22-00	Center Tank Boost Pump Auto Shutoff Functional Test	
28-25-00	Operational Test - APU Fuel Feed System	
28-41-00	Operational Test - Fuel Quantity Indicating System	
29-00-00	Hydraulic System External Leakage Check	
29-00-00	Gross Internal Leakage Check	
29-09-01	Hydraulic Reservoir Pressurization - Leakage Test	
29-11-81	EDP Supply Shutoff Valve Operational Test	
29-21-00	Operational Test of the Standby Hydraulic System	
29-22-00	Power Transfer Unit Operational Test	
30-11-00	Wing Anti-Ice - Operational Test	
30-41-00	Window Heat System - Operational Test	
30-31-00	Auto Air Data Sensor Heating - Operational Test	
30-21-00	Engine Cowl Anti-Icing - Operational Test	
31-31-00	Flight Data Recorder System - Operational Test	
31-51-00	Aural Warning System - System Test	
31-62-00	Common Display System - Operational Test	
32-09-10	Proximity Switch Electronics Unit (PSEU) - Operational Test	
32-41-41	Examine the Brakes for Wear	
32-45-00	Tires Inspection	
32-51-00	Nose Wheel Steering System Mechanism Inspection	
32-71-00	Tail Skid - Inspection / Check	
33-18-00	Master Dim and Test - Operational Test	
33-20-00	Passenger Compartment Lights - Operational Test	2007
33	Aircraft Exterior Lights - Operational Test	
33-51-00	Emergency Lights - Operational Test	
34-11-00	Static and Total Air Pressure System - Pressurization	
34	Pitot Probe and Static Probe - Inspection / Check	
34-13-00	Air Data Instruments - System Test	
34-21-00	Inertial Reference - System Test	
34-23-00	Standby Magnetic Compass	
34-31-00	Instrument Landing System - Operational Test	
34-33-00	Low Range Radio Altimeter (LRRA) System - Operational Test	
34-43-00	Weather Radar (WXR) System - Operational Test	
34-45-00	TCAS - Operational Test	
34-46-00	Ground Proximity Warning System - Operational Test	
34-51-00	VOR System - Operational Test	
34-61-00	Flight Management Computer System - Operational Test	
34-57-00	Automatic Direction Finder System - System Test	





Tasks	Description	Notes
34-36-00	HUD Operational Test	
34-24-00	Standby Attitude Reference System - System Test	
34-53-00	Air Traffic Control System - Operational Test	
35-12-00	Crew Oxygen Operational Leak Check	
35-12-00	Crew Oxygen Stowage Box Test (Mask Stowed in Stowage Box)	
35-22-00	Passenger Oxygen System - Manual Deploy Functional Test	
35-31-00	Portable Oxygen Cylinder Pressure and Condition Check	
36-11-00	Engine Bleed Air System Health Check	
38-10-00	Potable Water System - Leak Test	
38-32-00	Toilet - Operational Test	
38-42-00	Water Tank Pressurization System - Operational Test	
49-11-00	APU Operational Test	
49-61-00	APU BITE Procedure	
49-91-81	Magnetic Drain Plug Inspection	
	Pop Out Differential Indicator Inspection	
51-41-11	External Drainage Inspection/Check	
52-11-00	Forward Entry Door System Test	
52-13-00	Aft Entry Door System Test	
52-22-00	Emergency Exit Door System Test	
52-23-00	Mid Cabin Emergency Exit Flight Lock Operational Test	
52-31-00	Cargo Door System Test	
52-41-00	Galley Service Door System Test	
52-61-00	Forward Airstair Functional Test	
52-71-00	Door Warning System Test	
53-05-03	General Visual Inspection of Nose Wheel Well	
53-05-03	General Visual Inspection of Main Landing Gear Wheel Well	
	General Visual Inspection of Forward Pressure Bulkhead	
	General Visual Inspection of Aft Pressure Dome	
	General Visual Inspection of antennas	
	General Visual Inspection of Upper and Lower Fuselage	
	General Visual Inspection of Pylon Fairings	
55-00-01	Rudder and Horizontal Stabilizers - Inspection / Check	
55-30-00	Vertical Stabilizer (Fin) - Inspection / Check	
56-11-00	Flight Compartment Windows - Inspection / Check	
56-21-00	Passenger Cabin Windows - Inspection / Check	
57-05-03	General Visual Inspection of External Wing Center Section	
57-00-01	Aileron - Inspection / Check	
	General Visual Inspection of Upper and Lower Wing	
	General Visual Inspection of Rear Spar	
M.A	General Visual Inspection of Trailing Edge	
	General Visual Inspection of Winglets	
-	General Visual Inspection of Leading Edge Flaps and Slats	
	General Visual Inspection of Spoilers	





Tasks	Description	Notes
	General Visual Inspection of Navigation Lenses	
	General Visual Inspection of Fuel Panels	
71-00-00	Test 5 - Power Assurance Check	
71-00-00	Engine Exceedance Page Check	
71-11-01	Inlet Cowl - Inspection / Check	
71-11-02	Fan Cowl Panels - Inspection / Check	
71-71-00	Engine Vents and Drains Inspection	
72-21-00	Engine Inlet and Fan Blades Inspection (Detail)	
	General Visual Inspection of Engine	
73-21-00	EEC BITE Test	
74-00-00	Ignition System Audible Test	
75-32-03	Variable Bleed Valve Doors Inspection	
76-11-00	Thrust & Start Lever General Condition Zone 100/200	
77-31-00	Airborne Vibration Monitoring (AVM) System - Operational Test	
78-31-00	Thrust Reverser Normal Operation Test	
78-31-05	Cascade - Inspection / Check	
78-31-06	Blocker Door - Inspection / Check	
78-31-12	Fireseal - Inspection / Check	
78-31-13	Insulation Blanket - Inspection / Check	
	Sync Lock Manual Integrity Test When Hydraulic Power Is Not	
78-34-10	Available	
79-00-00	Magnetic Chip Detectors - Inspection	
79-00-00	Oil Supply Pop Out Indicator - Inspection	
80-11-01	Starter Magnetic Chip Detector - Inspection	
12-13-11	Oil Sampling for Analysis (Engines and APU)	
29-11-00	Hydraulic Fluid Check (Analysis)	
	DFDR Download	
49-21-00	APU Engine Inspection	
72-00-00	Engine 1 and 2 Boroscope Inspection	
Customer request	Operational check-out of SATCOM as applicable	
Customer request	Operational check of DirectTV/Airshow as applicable	

Hours for VIP cabin removal are not included in the manufacturer document man hour estimates and therefore are not a part of this quotation. If cabin removal is required it will be charged as per result.

#### **Defects**

Please note that the prices mentioned under the Pre-purchase Inspection section of this quotation — unless specifically included - do not cover defect rectification work due to findings or incoming snags such as but not limited to corrosion repair and rectification of fuel or other fluid leaks, which will be charged as per actual expenditure on a time and material basis. Charges will be based on the then current labour rates and material handling charges list as published by Jet Aviation. Effects of defect rectification work on agreed downtime will be evaluated and reasonable changes communicated to the Customer as soon as they become known.







#### **PPI Documentation Review**

#### Aircraft Records Survey

- i) Airframe logbook review, CRS conformity check, and damage history
- ii) Engine & APU logbooks review, CRS conformity check, and damage history
- iii) Review of incorporated modifications (EO and STC) for certificates, Forms, AFM Supplements, Instructions for Continues Airworthiness
- iv) Research all Life Limited/Overhaul items both Engine and Airframe
- v) Review aircraft status and records
- vi) Check all applicable ADs, SBs, CBs
- vii) Review CMP/CAMP if all maintenance, Bulletins, ADs are updated, if all Mod related ICA are incorporated and followed
- viii) Review of performed maintenance if conform to Customer approved Chapter 5
- ix) Inventory of Avionics and Emergency Equipment

  Note: A physical inventory of major avionics equipment will be accomplished and the results recorded in the report. The avionics inventory is limited to accessible areas only, additional access will be billed at time and material. This inventory will be cross-referenced against the equipment list during the documentation review. All cabin and cockpit installed emergency equipment will be inventoried and recorded in the report.

#### Notes:

- All records are to be provided to Jet Aviation in English language and in chronological order.
   Otherwise, time required to sort out the documents will be billed additionally on a Time & Material basis.
- The Pre Purchase Inspection is not a maintenance activity. Accomplished AMM & Chapter 5 tasks and inspection packages cannot be validated in the aircraft records or CAMP, CMP or other electronic support programs.
- No boroscope inspection will be performed on engines and APU without prior approval from the Operator / CAMO and engine maintenance service program provider (Honeywell, JSSI, etc.) if applicable. All optional inspections are not included in above labour cost.
- Test flight expenses are not included. This is to be arranged between the interested parties. Support from Jet Aviation will be charged as per actual expenditure on time and material basis.

